

IIS Technology Solutions — Red Hat Practice

Partner Summary for Red Hat Field Teams | International Integrated Solutions, Ltd. | ISO 9001 Certified

Premier Red Hat Partner

Premier
Red Hat Partner Status

40+
Pre-Built Automation Modules

10+
Avg. Customer Relationship (yrs)

ISO
9001-Certified Rack Production

ENGAGEMENT MODEL — CLARITY THROUGH COMPLEXITY

01 — Understand Discovery Clarify challenges, environment constraints, and business priorities	02 — Explore Assess Fit Demos, architecture deep-dives, and options analysis	03 — Validate Prove Value Workshops and PoC to build confidence in the approach	04 — Implement Deliver Production deployment with knowledge transfer built in
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2026 PRACTICE FOCUS AREAS

- VMware Migration & OpenShift Virtualization**
 - Environment assessment & phased migration roadmap
 - Wave planning & execution via Migration Toolkit for Virtualization (MTV)
 - No-cluster-access Quick Assessment — low-friction entry motion
 - Post-migration optimization & operational training
- OpenShift Container Platform**
 - Architecture design, greenfield deployment, cluster optimization
 - Application modernization assessment & containerization
 - Developer & operator enablement programs
 - Platform Plus, ACM, RHACS, and ODF integration
- IT Automation & Ansible Automation Platform**
 - AAP 2.6 Enterprise topology deployment & configuration
 - Event-Driven Ansible (EDA) implementation
 - 40+ pre-built modules: Palo Alto, F5, Infoblox, ZScaler
 - Automation opportunity assessment & content development
- AI Readiness & Red Hat OpenShift AI (RHOAI)**
 - AI readiness assessment & infrastructure gap analysis
 - RHOAI deployment & MLOps pipeline development
 - Red Hat AI Inference Server (enterprise vLLM distribution)
 - GPU and AI accelerator infrastructure design

WHY IIS — KEY DIFFERENTIATORS

- Premier Partner Depth**

Certified across RHEL, Ansible, and OpenShift. Named Top Provider of Red Hat Consulting Services by CIO Review.
- Low-Friction Entry Motion**

No cluster access required for OpenShift Quick Assessment — reduces co-sell friction early in the cycle.
- Knowledge Transfer First**

Every engagement builds the customer's capability to maintain and extend what is deployed.
- ISO 9001 Rack Production**

Certified manufacturing facility for repeatable, documented hardware delivery.
- Long-Term Relationships**

Average customer relationship exceeds 10 years — we measure success in outcomes, not projects.
- Automation IP**

40+ production-proven automation modules. Customers get accelerated time-to-value from day one.

NETWORK SECURITY AUTOMATION — PROVEN DEPTH

Palo Alto Networks
10+ modules, 90% faster firewall deployment, PAN-OS automation at enterprise scale

F5 Load Balancer
Automated pool management, SSL lifecycle, and configuration compliance

Infoblox
75% reduction in manual DNS/DHCP tasks; 50+ automated workflows in production

ZScaler
85% cost reduction, 10x faster cloud security policy deployment